

 **FIBARO**[®]
Home intelligence



FIBARO SYSTEM

Imagine that ...

Early in the morning you awake to gentle sounds of your favorite music, the temperature in the room is already adjusted to your liking, the roller blinds gently move up and the bedroom is filled with pleasant light. Your walk to the bathroom is guided by dimmed lights and you hear the noise of coffee maker preparing your favorite espresso.



Imagine that ...

After you've showered, gotten ready and grabbed your already-made espresso on your way out the door you start your car, the gate opens automatically and your off to a wonderful start to your day. On your way to work your smart phone informs you that the iron was left on and you turn it off on the fly with one quick tap.



Imagine that ...

An intuitive and affordable smart home solution that can be very easily managed from your smart phone or tablet and controls 95% of the devices in your home. It can be easily adjusted to meet your needs and gives you the ability to save time and money.



Imagine that ...

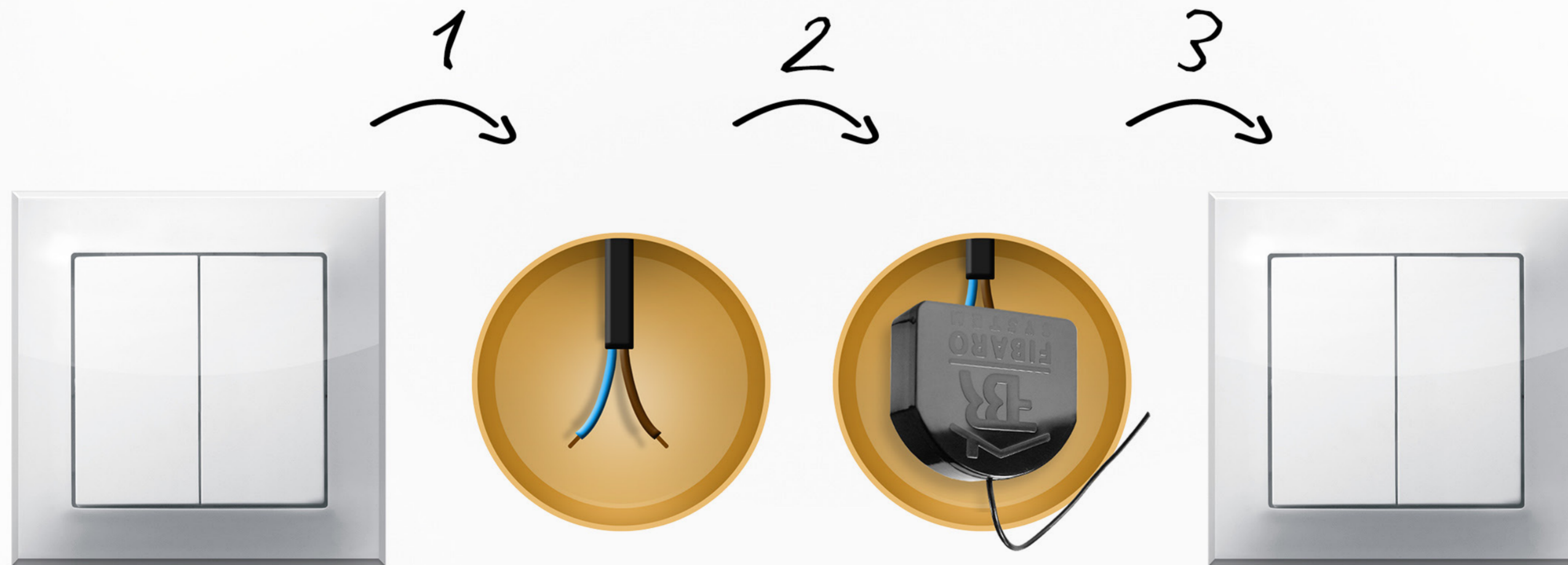
A smart home solution that guards the safety of your loved ones, identifies threats within seconds, warns you of danger and activates all of the pre-programmed alarm features, preventing a tragedy from ever occurring.



Imagine that ...

A smart home solution that can be installed by any electrician without any wires or changes to the infrastructure of the building. New modules can be added any time with just a few simple taps.

When moving to a new home the devices can be uninstalled and taken with you to your new location, without leaving any damage to your old home.



Imagine that ...

A smart home solution that allows the elderly and disabled to live a dignified life on their own. Thanks to remote voice control, all home devices such as lighting, shutters, windows and door locks can be easily managed with a few simple words or taps on your smart phone or tablet.



Devices

All FIBARO products are designed, engineered and manufactured in Europe.



Flood Sensor

Forget about flooded basements or water damage to neighbors below, customized to your needs with many other functionalities.

For further details visit our site

Watch video



Motion Sensor

Protect your family and receive information about home intruders or see the change of temperature a quick glance.

For further details visit our site

Watch video



*US version coming soon

Wall Plug

Check how much energy your iron uses, turn on/off any other device remotely. Imagine the limitless possibilities.

For further details visit our site

Watch video

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Smoke Sensor

Informs you of fire by temperature, even when there isn't any smoke, “black box” technology saves the history of smoke and temperature levels helping determine where fire started and how it spread.

For further details visit our site

Watch video



Door/Window Sensor

Save energy and turn off the heating or air conditioning automatically every time a window or door is opened.

For further details visit our site

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Dimmer

Dim your lights remotely to create a romantic atmosphere or program lighting scenes for your favorite activities.



Roller Shutter 2

Paired together with other FIBARO products you can wake up to a gentle daylight.

For further details visit our site

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Relay Switch

Turn on your coffee maker on your way back from work or control other devices remotely with your smart phone or tablet.



RGBW Controller

Unleash your fantasy decorating a living-room or bathroom. Create illumination effect to match weather conditions, your mood or a special occasion. 3 million colours on hand, waiting for your ideas!

For further details visit our site

Our USP...

- Unique design of devices
- Competitive prices
- Plug & Play installation
- Modularity
- Non invasive installation
- Miniature devices
- Complete system
(Two central controllers,
modules, sensors, software & hardware)



One of our core competencies is design...

- Organic and inspired by nature
- Unique
- Appreciated and awarded



So much achieved in such a short time...

4

Years in the smart home market

83

Countries covered with FIBARO distribution

285%

Increase in sales over last year

100

More than 100 awards

Our company becomes bigger and bigger

2011

40_{m2}

1 man in a garage

2014

1800_{m2}

over 250 people

Q3 2015

15200_{m2}

about 500 people, new R&D
and manufacturing facility

FIBARO products are available through B2B channels:



10.000

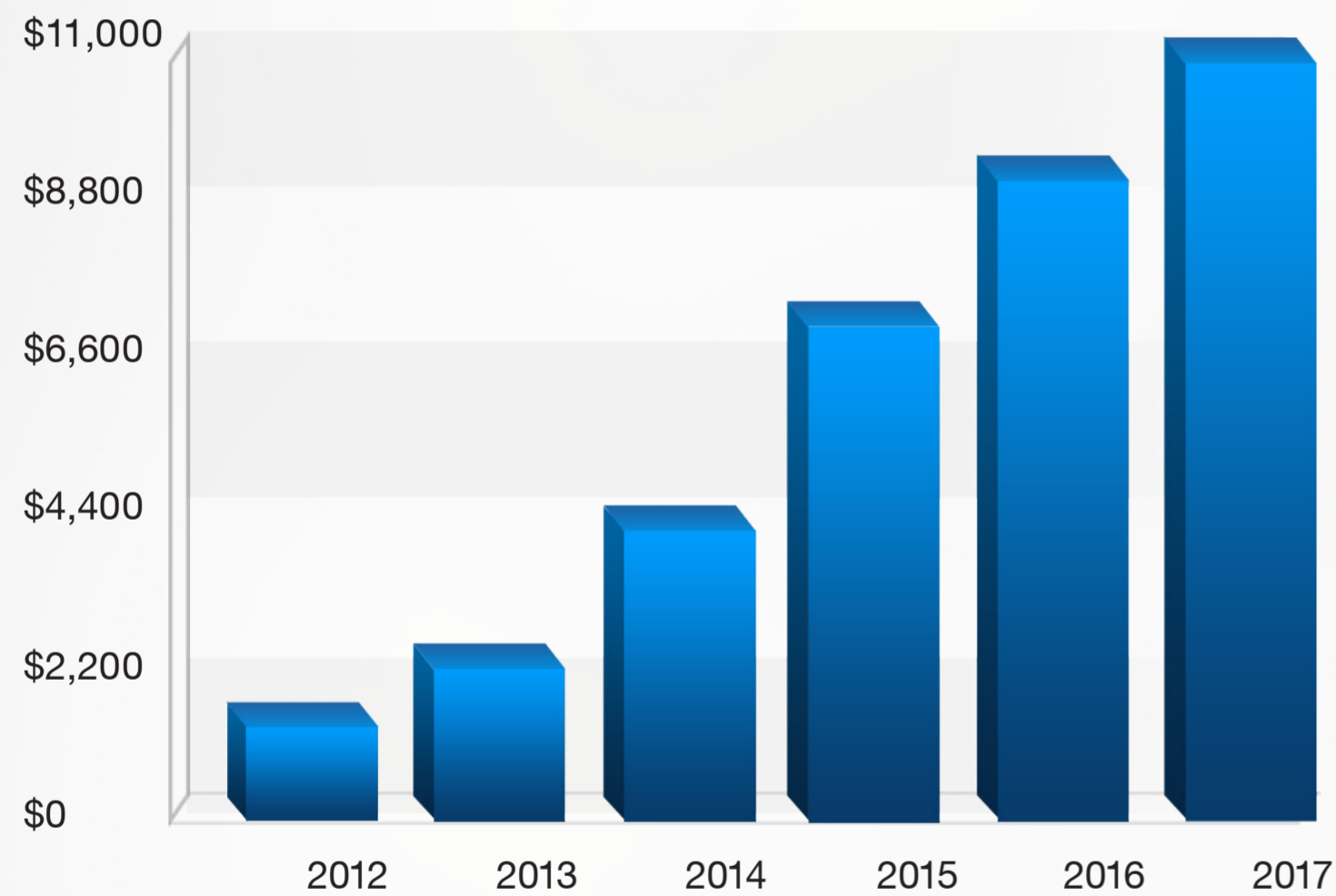
Distributors, Resellers,
large Retailers...

...and upcoming telecoms

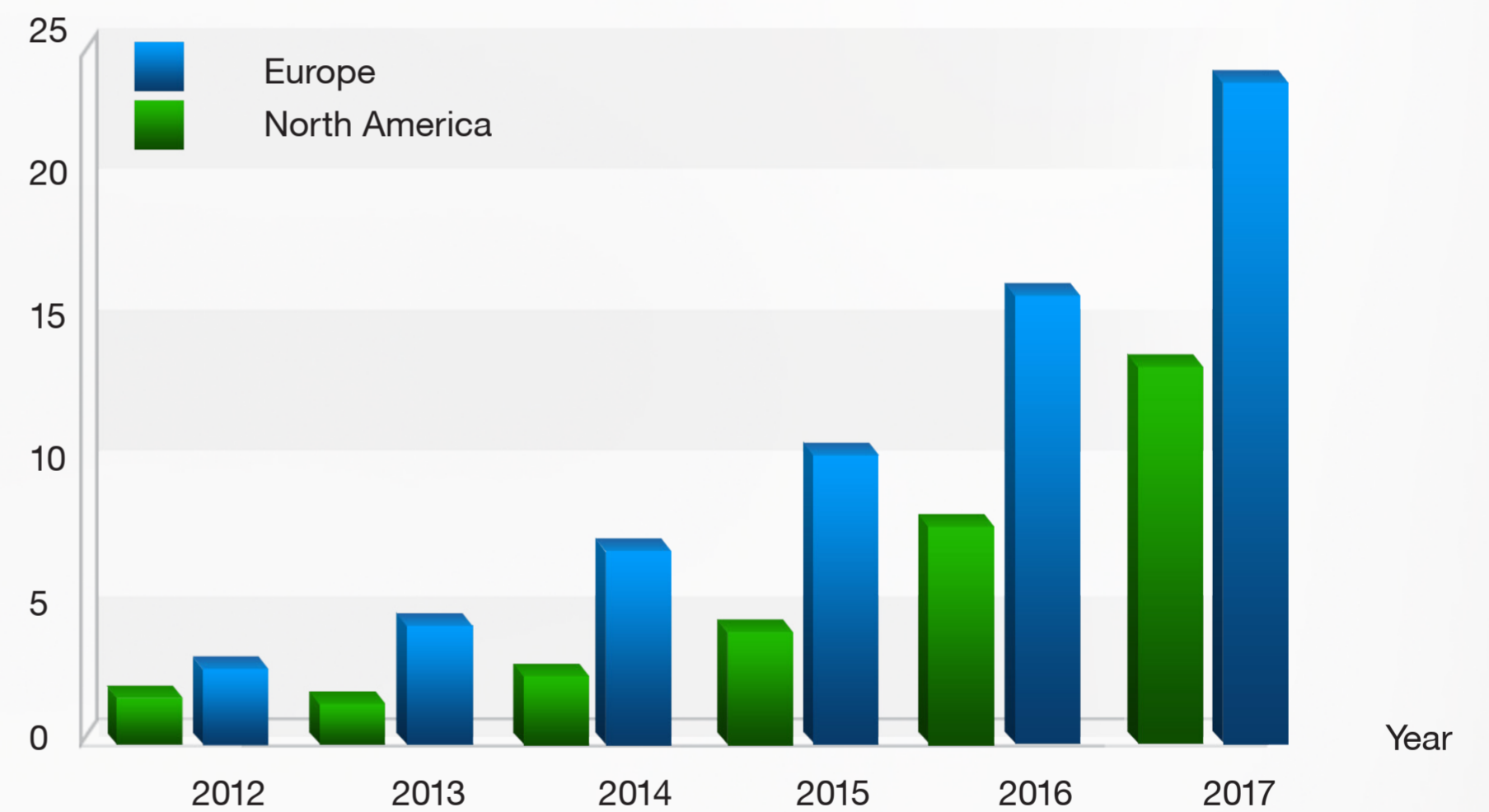
Smart Home

The Smart Home market is growing fast and will grow further in the future.

Worldwide Smart Home Managed Service Revenues (US\$ Millions)



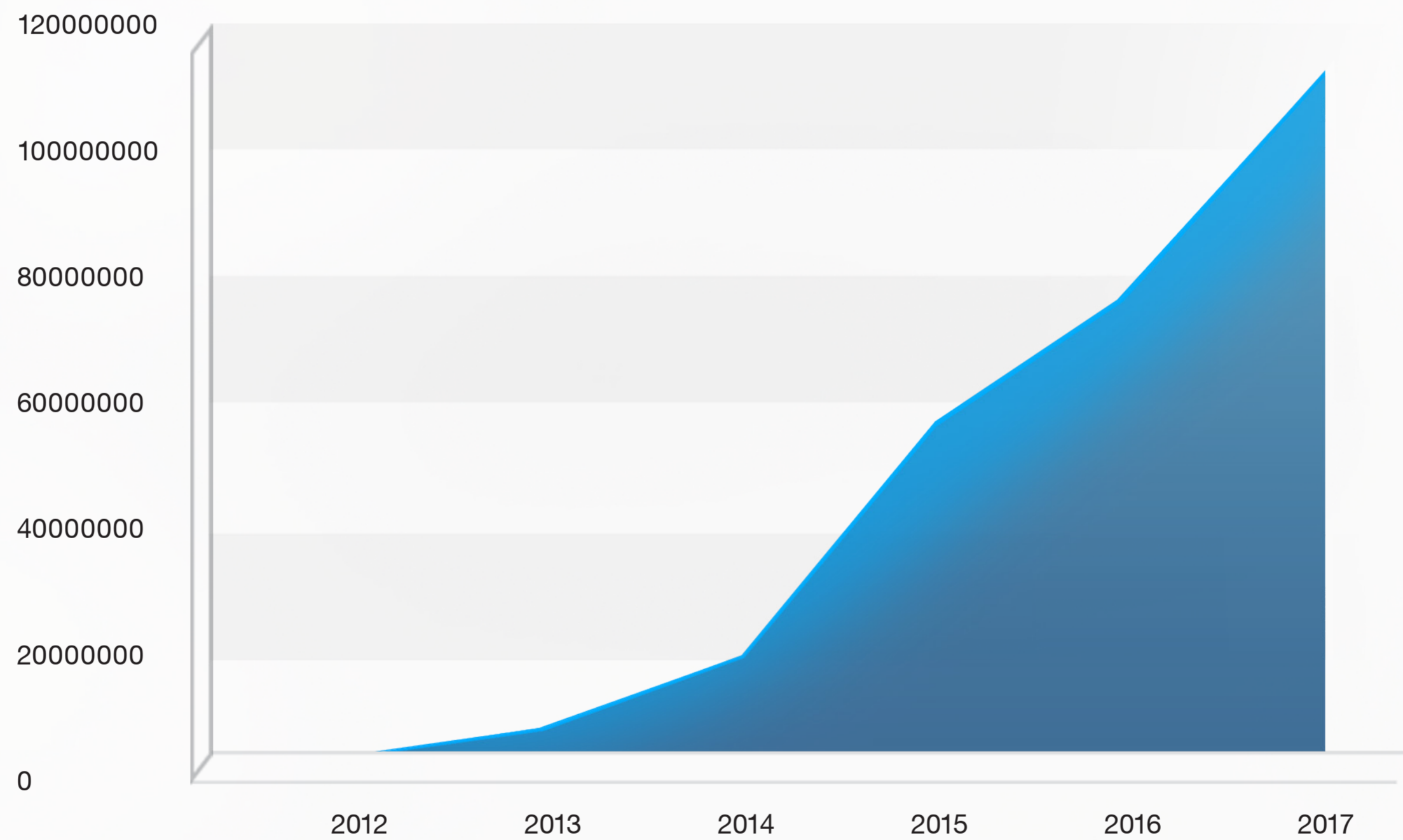
Million homes



Total number of smart homes
(Europe and North America 2012-2017)

FIBARO Sales

We want to seize the opportunity and sale even more.



Fibaro sales since 2011 and forecast for next 2 years.

It's only the beginning

20.000

Sold Home Centers

1 mln

Devices ready to raport
to the cloud

30.000

Phones with gps module
connected to the system

**couple
thousand**

SmartTVs connected
to the system

Awards

Most important awards received by Fibaro:

- IF Product Design Award 2014 for FIBARO Flood Design
- Good Design 2014
- Good Design 2014 - in category of New Technologies
- CES Innovation Award 2015
- European Business Award - Ruban d'honneur
- Fibar Group CEO - Finalist of the CEO World Awards 2013
- FIBARO Motion Sensor - finalist of CEDIA 2014 Award for Best Innovative Product
- FIBARO Home Center Lite - finalist of CEDIA Award for Best Innovative Product
- Finalist of E&Y Entrepreneur of The Year 2013



Second stage engaged



I.o.T.

Internet

